



## Salesforce Course Content

### Sales force.com Administrator Training Course Content

- Activate your computer
  - Identity Confirmation
  - Setting Up the User Interface
  - Set up the UI & search options
  - Organization Administration
  - Set your organization's language & locale
  - Manage currency
  - Customization
  - Create custom profiles & custom fields
  - Define dependent pick lists
  - Customize lookup fields & formula fields
  - Customize page layouts
  - Customize standard related lists
  - Learn about record types & business processes
  - Use field-level security
  - Security & Access
  - Create & manage your users
  - Set organization-wide defaults
  - Learn about record access
  - Create the role hierarchy
  - Learn about the sharing model
  - Manually share records
  - Set up opportunity team selling & Account teams
  - Learn about folder access
  - Workflow
  - Define workflow
  - Set up workflow rules
  - Set up workflow tasks & alerts
  - Workflow Approvals
  - Plan approvals using workflow
  - Use the approval wizard – standard vs. jump-start
  - Create workflow approvals
  - Data Validation
  - Learn about sales force CRM data validation
  - Create data validation rules
  - Learn about custom fields & unique properties
  - Data Utility
  - Import records using the import wizards
  - Use mass delete
  - Use mass transfer
  - Learn about storage utilization
  - Analytics
  - Create custom reports
  - Use advanced filters
  - Use conditional highlighting
  - Use custom summary formulas
  - Create dashboards
  - Learn about the App Exchange
  - Install an app
  - Uninstall an app
  - Marketing Administration
  - Use the integrated campaign builder
  - Learn about lead queue & lead assignment setup
  - Learn Web-to-lead & auto-response rules
  - Service & Support Administration
  - Learn about cases & solutions
  - Set up case escalation rules
  - Identify solution categories & suggested solutions Sales force Console
  - Navigate the Sales force Console
  - Create a sales force Console
  - Extending sales force CRM
  - Learn about custom objects
  - Learn about custom tabs
  - Learn about custom Web tabs
  - Build a custom app
- Mark Test
- Admin Real Time Project

# Sales force.com Development Training Course Content

## Session 1:

- Introduction about force.com
- What is Apex
- OOPS
- Access Modifiers
- Class creation
- Method creation and calling
- About the Data types

## Session 2:

- **Collections**
  - LIST
  - SET
  - MAP
- **Loops**
  - Do-While Loop
  - While
  - For
- Creating the Sample Apex Class.

## Session 3:

- SOQL Queries.
  - How to Write the SOQL Queries
  - Type of SOQL
  - Joins
- SOSL Queries
  - How to Write the SOSL Queries.
- DML
  - Insert
  - Update
  - Delete
  - Upsert.
- Work shop.

## Session 4:

- Triggers
  - Types of Triggers
  - Trigger Events.
  - Trigger Context variables
  - Recursive Triggers
  - Trigger with Real time Scenarios.

## Session 5:

- Discuss about Debugging Apex.
  - About the Debug logs
  - About the Order of Execution
  - About the Governors Limits

## Session 6:

- Batch Apex
- Schedulable apex

## Session 7:

- Visual force
- Interdiction
- Tags used in Creating the Visual force Pages
- Sample Tags
- View State
- Sample Visual force pages

## Session 8:

- Interdiction Controllers
- Types of Controllers
  - Standard Controller
  - Custom Controller
  - Controller Extension
- Wrapper Classes
- Pagination

## Session 9:

- **Deployment**
  - Change Sets
  - ANT
  - Eclipse

## Session 10:

- Annotations
  - @Feature
  - @Is Test
  - @Read-Only
  - @Remote action
- Understanding the Testing Apex
- Test Classes

## Session 11:

- Dynamic Apex
  - Dynamic SOQL
  - Dynamic SOQL
  - Dynamic DML

## Session 11:

- Packages
  - Managed Package
  - Un Managed Package

## Session 12:

- Web Services
  - Apex Methods as SOAP Web Services

- Apex Classes as REST Web Services

**Session 13:**

- Force.com Migration Tool
- Migration with Change Sets
- Migration with Eclipse

**Session 14:**

- Project Explanation
- Real Time Project
- Interview Questions & Answers Explanation
- Resume preparation
- Certification Training

**15) Project Explanation.**

**16) ) Mock Interviews.**

**17) Interview Questions Discussion.**

**18) Resume Preparation and Job Referrals.**

**Key features:**

- **Training will be providing on real time Environment.**
- **7AM to 7PM Lab with Power Backup.**
- **Course Material as a Soft Copy**
- **Assignments will be provided after daily class.**
- **Mock Interviews will be conducted on a one- to-one basis.**



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